FUSION1

TECH INSIGHTS



CASE STUDY · CONSTRUCTION INDUSTRY

How modern IT helps construction companies grow and thrive

As its team spread between the office and the job site, Pollack+Partners needed secure, permission-based access to shared files and software. Fusion1 connected everyone to the resources they need, wherever they work.

POLLACK+ PARTNERS

AT A GLANCE

CLIENT
Pollack+Partners

INDUSTRY
Architecture, development & construction management

LOCATION
Greenwich, Connecticut

TEAM
Office staff plus remote and field staff

SERVICES

- Client-to-server VPN
- Endpoint management
- OneDrive & file server
- SharePoint
- QuickBooks access control

BACKGROUND

The challenge

In construction, timing is everything. Finishing a project on schedule takes planning and coordination, especially in the Northeast and New England, where harsh winters can stall progress. Decisions to halt, continue or change course often have to be made on the spot.

Pollack+Partners provides full-scale architectural design, development and construction management services to private owners and the residential market. The team plans its projects from the firm's office in Greenwich, Connecticut. As the company grew and more staff worked remotely, it needed a better way to share resources and collaborate.

Remote and office staff both needed access to shared files and to business software like QuickBooks, with some users limited to specific resources. With more of the team working from the field on mobile devices, the firm also wanted one unified tool for collaboration and messaging.

→ **Pollack+Partners reached out to Fusion1 IT Solutions for assistance.**

Office + field
one secure connection for the whole team

3
integrated sharing tools: OneDrive, file server and SharePoint

Per-user
permissions for project files and QuickBooks

OUR APPROACH

How Fusion1 helped

01

Initial assessment

We met with the office and account managers to review their needs in detail. We then presented the most viable options, explaining the process, timeline, and pros and cons of each, to find the best fit for the firm and its staff.

02

The plan

Remote staff often use their own computers on many different home and ISP networks, so we recommended a client-to-server VPN. Fusion1 installed a capable router and VPN server to give staff secure connectivity whenever they need it.

03

The solution

The firm already used a commercial endpoint management product and Microsoft 365 for email. Fusion1 configured the endpoint tool to work over the VPN. Not every staff member uses Microsoft 365, so we set up both OneDrive and a network file server. We configured QuickBooks directories with the right access and created SharePoint sites for additional sharing with granular permissions.

04

Moving forward

Every team member can now reach their resources and collaborate with coworkers from the office or the field, so the firm manages and completes projects more efficiently.

> "It's an awesome experience every time. They are focused, dedicated and extremely brilliant!
>
> **Wendy Zurita**
> Office Manager, Pollack+Partners

THE RESULTS

- Secure access from any location, whenever staff need it
- Each person sees only the files and resources they should
- QuickBooks access configured by role
- Updates reach the right people instantly for faster decisions
- Steady progress across projects with less confusion and overhead

Important details now reach the right team members instantly, so timely decisions keep every active project moving forward.

Ready to see what modern IT can do for your organization?

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CALL / TEXT
814-499-2119

ONLINE
fusion1it.com

TOLL-FREE
888-279-9776